



February 9, 1996

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Subject: **SIS MERCHANDISING TABLES**

As a follow-up to FSC-13A, dated 1/29/96 on the above mentioned subject, we would recommend that the KAM/AM/DM responsible for any chains within each Region be accountable for updating this information for their chains. This will ensure the information is correct for each chain, and will also allow the Sales Rep. to focus on the independent calls they are responsible for.

As a reminder, this information should be updated by 2/16/96.

Call if you have any questions.

Don

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